

location] is located at [insert address]. The required settlement memoranda, more fully
 described below, are due no later than midnight on [insert date] , 2018.

Persons with ultimate settlement authority must be personally present or readily available
by phone.

Participation of parties – in person -- is likely to increase the efficiency and effectiveness
of the settlement conference. Any party who resides or has a business address within 100
miles of the courthouse shall attend the conference in person with counsel. A request to be
exempt from this requirement should be submitted to the Court in writing no later than one week
prior to the conference. Please address any request to [insert name], Judicial Law Clerk to
Magistrate Judge Fricke, at: [insert email]. The email subject line should include your case
number and "Request for non-appearance of a party."

Parties not appearing in person shall be available by phone and email (including the ability to review documents and sign) for the duration of the settlement conference.

Any counsel appearing without authority to negotiate, or without the ability to readily contact the person with full and ultimate settlement authority throughout the settlement conference, may be sanctioned.

Other people who may increase the probability of settling the case should be present, if possible. For example, the attendance of an expert may be helpful. Counsel assisting the client on related matters may need to be involved. At the very least, contact information should be available for them at the conference.

At least ten days prior to the conference (on or before [insert date]), the plaintiff is to have made a settlement demand. No later than one week prior to the conference [insert date], the defendant is to have responded to that demand. Even if the conference is set less than ten days

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1 out from this notice, the plaintiff must still make a settlement demand and the defendant must 2 still respond prior to the conference.

In addition, at least one week prior to the conference, counsel should circulate updated expert reports, etc., if such reports will assist with the negotiations and settlement decision. Because defense counsel are likely reporting to clients, adjusters, and risk managers who need time to review and evaluate, exchanging such information several days before the settlement conference will help ensure defense counsel arrives with enough authority to settle the matter.

Defense counsel should allow enough time to speak to their decision makers about the information and authority, and are expected to provide any new documentation to plaintiff's counsel at least one week before the settlement conference. If the client/adjuster will not be present, please obtain all office and cell phone numbers you may need to contact that person during the conference.

13 Each party shall provide, in confidence, a concise settlement memorandum no longer than ten double spaced pages and which should not include attachments or exhibits unless under extraordinary circumstances. Please do not file these confidential memoranda with the Clerk's Office or serve the memoranda on opposing counsel. Each party's confidential memorandum shall include a brief description of:

1. any liability disputes;

2. facts you believe you can prove at trial;

3. the damages at issue in the case;

the major weaknesses in each side's case, both factual and legal; 4.

5. the history of settlement negotiations thus far;

6. the party's settlement position;

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ORDER RE: SETTLEMENT CONFERENCE WITH **UNITED STATES MAGISTRATE JUDGE - 3**

- 7. the major obstacle(s) to settlement as you perceive it:
- 8. reference (by docket number) to any pending motions that would have a significant effect on settlement for the Court to review prior to settlement;
- 9. special issues that may have a material bearing upon settlement discussions;

And

10. any person(s) (with a description of their position or role) you plan to bring to the settlement conference.

In setting forth your settlement position, please do not limit your discussion to arguments on the merits of your case. For the Court and parties to be successful in the limited time provided for this settlement conference, you should provide the Court with a clear and candid understanding of your and your client's actual evaluation of the interests, values, and monetary aspects that your client is most concerned about in any potential settlement of this case and an idea of terms under which you believe the case should settle.

The memorandum shall include the case number, case name, and should be emailed directly to Magistrate Judge Fricke, at: [insert email]. The email subject line should read: "Confidential - [name of party] v. [name of party] - , 2018 - [*Plaintiff's/Defendant's*] Settlement Position **Paper**." Do not mail hard copies of the settlement memorandum to chambers.

You may be contacted by the Court to answer questions, clarify issues, and discuss other preliminary matters designed to ensure the conference itself is productive. Counsel may contact the Court by sending an email to [insert] if counsel would request an appointment with Magistrate Judge Fricke to address any matters they believe need to be discussed in advance, including any request to bring exhibits, technology-assisted presentations, or conduct lengthy opening statements.

It is the duty of the plaintiff(s) to notify the Court if trial is continued or if the case is settled or otherwise disposed of prior to the date of the scheduled settlement conference, so that the matter may be removed from the Court's docket.

In the days immediately preceding the settlement conference, if either party believes that negotiation attempts would not be fruitful at the time set for the conference for any reason, that party should contact the Court as soon as possible to discuss the concern. Counsel for the parties are strongly encouraged to engage in preliminary discussions with an eye toward meaningfully narrowing their disputes before appearing for the Conference.

The Court expects that each participant will be well-prepared, open-minded, and sincerely interested in achieving a settlement. Each party should bring to the settlement conference an electronic copy of a draft settlement agreement, containing options for proposed essential elements of a settlement contract. To encourage open communication, the Court orders that all matters communicated in connection with this judicial settlement are confidential and not to be used for any other purpose.

Dated this [insert] day of November, 2018.

Theresa L. Fricke United States Magistrate Judge

ORDER RE: SETTLEMENT CONFERENCE WITH UNITED STATES MAGISTRATE JUDGE - 5

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